Working Group #3: Past, Present, and Future Strategies July 16th, 2019 4:00 – 6:00 p.m.

Members attending: Jessica Braun, Chair; Phu Huynh, Elo Alston, Nazie Eftekhari, Senator Scott Jensen

Also present: Sadaf Rahmani

- -MinnCare follows Medicare's 10 Essential Health Benefits
- -Almost 2 million Minnesotans are insured through self-funded plans governed by federal level, not obligated to follow ACA
- -Medica, HealthPartners, and BlueCross have a great deal of power in MN
- -HMOs governed by MDH
- -Idea: If a pharmacy is being asked to dispense a drug by a PBM that would result in a net loss, they shouldn't be allowed to do it
 - -This won't work as PBMs will still find a way to pay them very little
 - -What if we took PBMs out of generic business entirely? Is this conceptually reasonable?
 - -Plan sponsor would go directly to manufacturer, direct contracting
- -Mass importation caps: If a manufacturer sells a drug to another country at a cheaper price, this should become the price cap and all manufacturers should be required to sell it at the same price in the US
- -Expand MMCAP to cover more state agencies (Dept of Corrections 5000 people)
- -Why can't MN publish PBM prices?
 - -It is published for legislators, but it's very difficult to access
- -Prescription Drug Affordability Commission
 - -MD and KY have faced pushback after enacting similar laws
- -In these laws, Board decided if prices were reasonable and set ceilings for new releases and dramatic increases
- -AGO and Governor's office could provide support for this and pressure Republicans to pass legislation in MN
 - -Similar to public utility commissions
 - -Use percentage increases instead of monetary increases to set ceilings
- -Pharmacy economic model: dispensing fee is very low, don't get much from PBMs
 - -In the rest of the world, pharmacies do a lot more
 - -SJ knows a pharmacist who lost \$74,000 pharmacies across the state can't stay open
- -Task force should highlight growing problem with diminished access to pharmacies across the state

- -Pharmacies make their money from prescription drugs, over counter drugs, and retail sales
- -We should create a map of all pharmacies around MN today and from 5 years ago demonstrate the urgency of this issue
- -We can't do anything about patent laws
- Can the AGO prosecute shadow pricing? It isn't illegal, but could be indicator of collusion. Does the AGO have the resources to look into these cases?
- -PBM transparency
- -Idea: when the state approves an insurance contract, they can ask for PBM price if drug price is above a certain threshold
- -We need a Sherman Act for 21st century
- -Counterintuitive that drugs and insurance costs are at their highest, yet pharmacies are losing money
- -25% or higher of employer insurance costs go to pharmaceuticals
- -Pharmaceutical drug market isn't classic free enterprise equilibrium is skewed because patients aren't rational consumers and supply and demand isn't regular
 - -Look at it through welfare economic model
- -Schondelmeyer will speak to at the next meeting
- -Question for Purvis: Do you have any examples of where states have been able to convince Republicans to get behind similar legislation?